



SYSTEM  
PAVERS®

Outdoor Living  
Designed Around You®

# PROPOSAL

## St. John Project

7/09/23

**Name:** The Episcopal Church of St. John

**Address:** 125 Canterbury Dr.

**City/State/Zip:** Aptos, CA, 95003

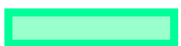
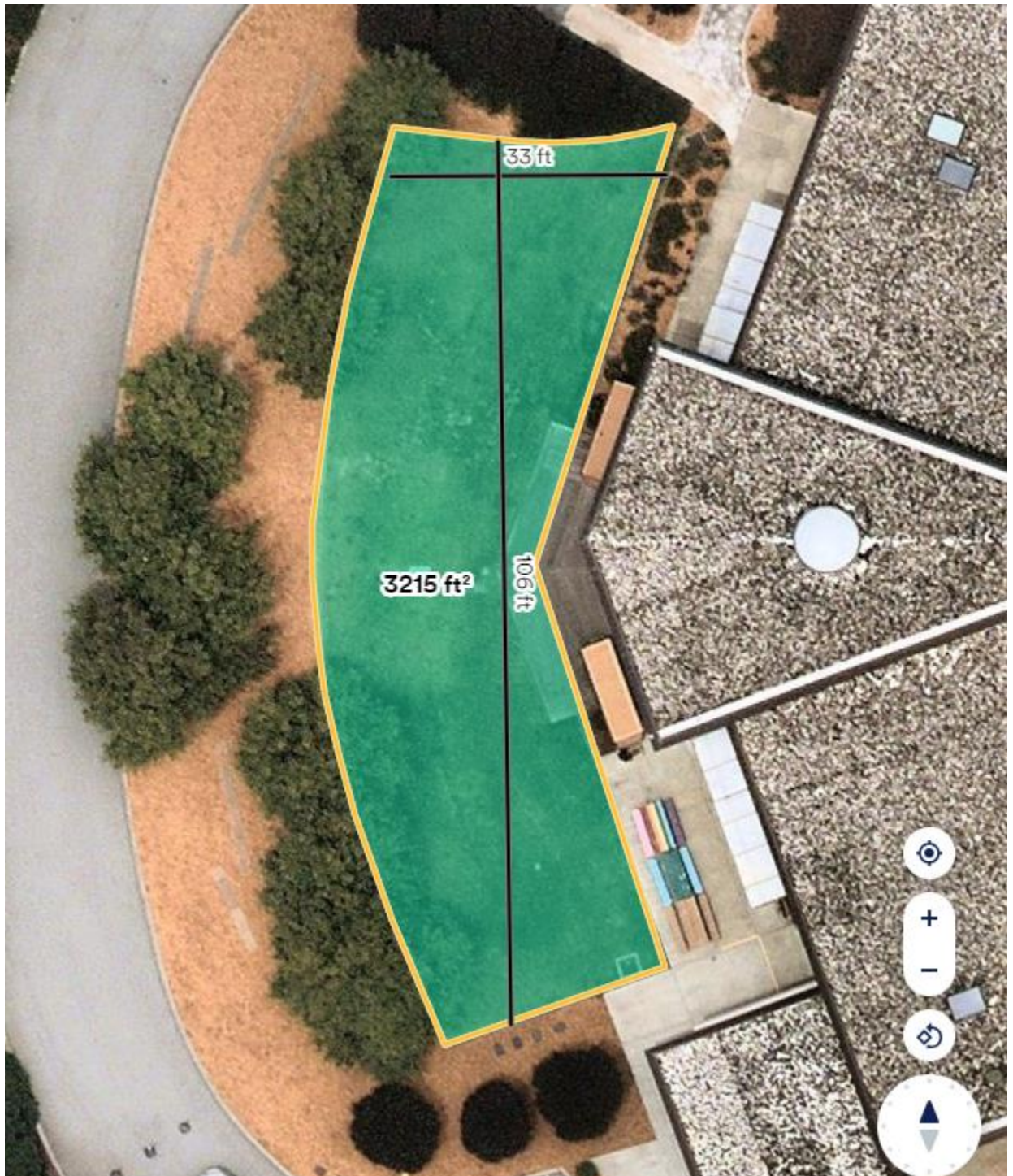
**Email:** admin@st-john-aptos.org

**Phone:** (831) 708-2278

# Drawing



**SYSTEM  
PAVERS®**  
Outdoor Living  
Designed Around You®



= Turf



= Paver Border

Mike Virgallito  
Design Consultant

510.330.3881  
michael.virgallito@systempavers.com



SYSTEM  
PAVERS®

Outdoor Living  
Designed Around You®



#### Our Mission.

To create beautiful and integrated personal outdoor living spaces where family and friends can connect for generations.



#### Our Vision.

To leverage our organization and our resources to continuously improve lives and create opportunities for everyone we work with.



#### Our Promise.

To deliver homeowners the most well-thought-out and expertly crafted outdoor space we can imagine together.

## Benefits of Working with Us!

- Client online portal to track status of project
- Dedicated Professional Project Manager
- Licensed, Bonded (\$1M) & Insured
- 29 Years in Business under original ownership
- Completed over 80,000 projects
- Great standing with BBB
- Ranked **#1** by Qualified Remodeler 6 years in a row
- 30 Day satisfaction guarantee or your money back!
- 25 Year workmanship guarantee on Pavers
- 10 Year workmanship guarantee on Turf
- 2 Year workmanship guarantee on all other products



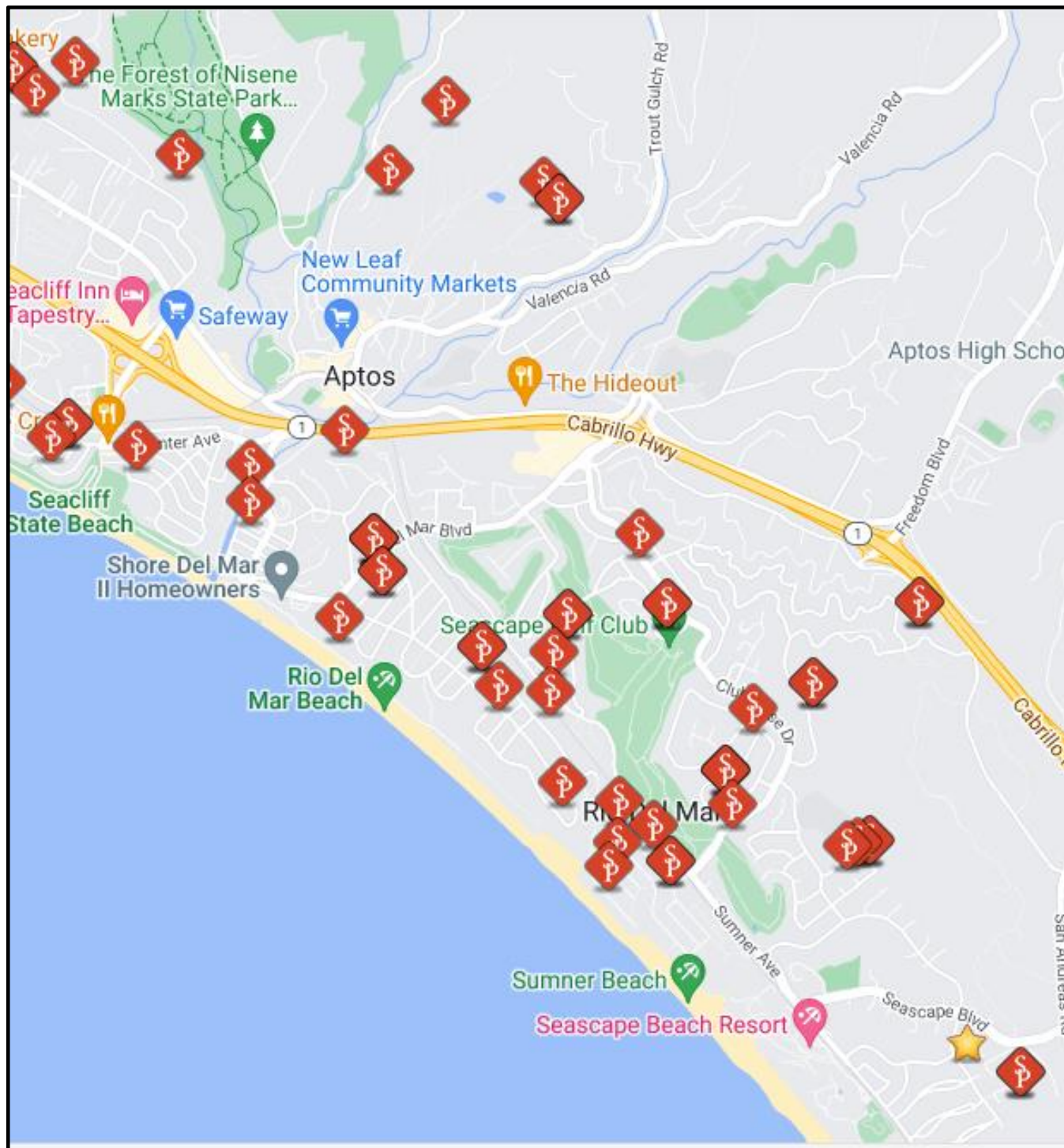


# Nearby Installs



**SYSTEM  
PAVERS®**

Outdoor Living  
Designed Around You®

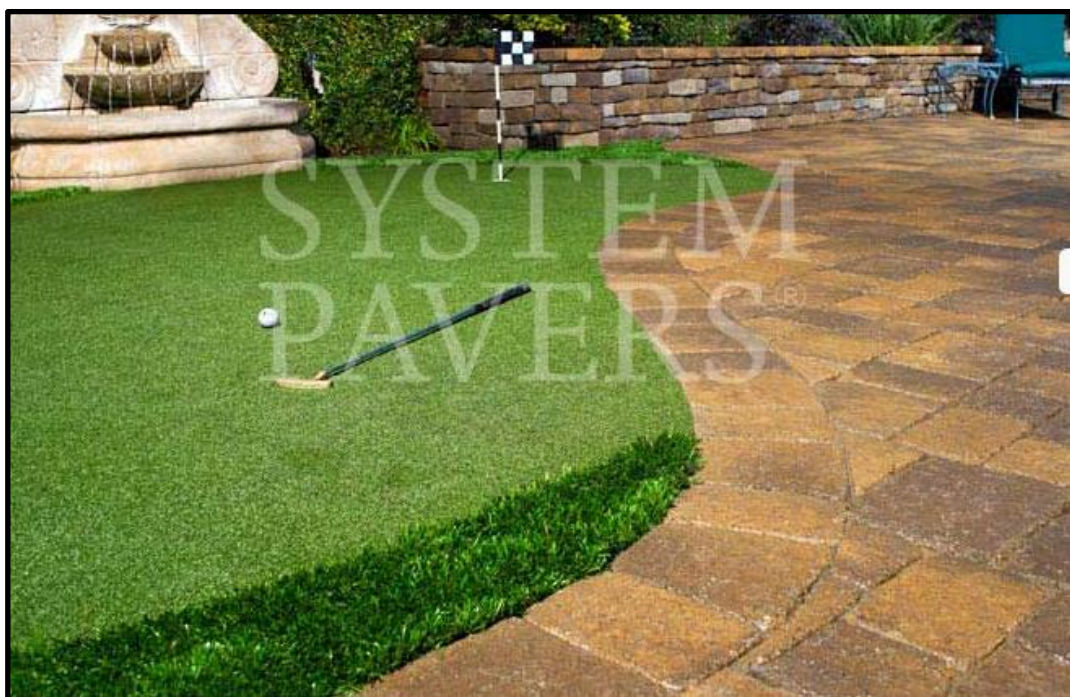


# Examples of our Work



**SYSTEM  
PAVERS®**

Outdoor Living  
Designed Around You®





# Option #1 Turf Material



## SP Turf

PRO2-TONE PUTT

### Product Description

A polyethylene monofilament designed specifically for putting green application.

**Recommended Use:** Putting Green

**Main Application:** Landscape, Putt

**Colors:** Field Green / Lime Green

**Thatch Colors:** N/A

## Main Advantage

- Blade height and material help achieve a 'natural grass' appearance
- Polyurethane coating backing provides astounding strength and durability
- Not water soluble
- Heat and frost resistant
- UV Stabilized
- No harmful environmental effects
- Non-flammable, ant-acid yarn resistant to chemical attack



## Recommended Maintenance:

Rinse and groom as needed to limit matting

*Lead Free: All of our products undergo rigorous testing to ensure safety and non-toxicity*

### Yarn Characteristics

Type : Texturized PE  
Composition / Structure : Polyethylene  
Lead Levels : Compliant

### Turf Characteristics

Pile / Face Weight : 50 oz.\*  
Machine Gauge : 3/16 in.  
Pile Height : 1/5 in.

### Backing Characteristics

Primary Backing 1  
Composition / Structure :  
13 Pic  
Weight : 3.5 oz. per sq. yd.\*

### Finish Coating

Coating : Latex  
Total Product Weight : 83 oz. per sq. yd.\*

### Particulate Infill

Type : Quality Infill  
Weight : 1.5 - 2 lbs. per sq. ft.\*  
Height : approx. 1/2 in. - 3/4 in.

### Manufactured Rolls

Width : 15 ft.  
Length : 100 ft.  
Shipping Weight : 750 lbs.\*  
Roll Diameter : 24 in.

# Option #2 Turf Material



## SP TURF

### SP Pet Turf

#### Product Description

A 1.125 inch pile, polyethylene monofilament with tan / olive thatch construction.

**Recommended Use:** Light to Heavy Traffic

**Main Application:** Landscape

**Colors:** Field Green / Clover Green

**Thatch Colors:** Tan / Olive



#### Main Advantage

- S blade with Luster Guard™ ribbed surface texture is the lowest luster UV stabilized turf yarn in the industry. These microscopic ribs eliminate the shiny mirror effect that makes artificial grass look like plastic.
- S-Blade yarn system takes durability to the next level! It's fiber wear was tested at 50,000 cycles (50,000 cycles=20 yrs of wear). This Lisport test gives a visual indication on how a synthetic turf system will age in time.
- The ribbed blade also eliminates weak points in the fibers creating unprecedented split resistance.
- Low pile height perfect for easy pet cleanup.
- Lead Free and Made in USA



#### Recommended Maintenance:

Rinse and groom as needed to limit matting



#### Drainage rate:

30+ inches of rain per hour per square yard

#### Yarn Characteristics

**Type :** Monofilament with Thatch

**Composition / Structure :**  
Polyethylene with Tan / Olive Thatch

**Lead Levels :** Compliant

#### Turf Characteristics

**Pile / Face Weight :** 60 oz.

**Machine Gauge :** 0.375 in.

**Pile Height :** 1.125 in.

#### Backing Characteristics

**Primary Backing :**  
Woven Polypropylene

**Secondary Backing :** Polyurethane

**Composition / Structure :**  
2 layers 13 pic black

**Weight :** 6 oz. per sq. yd.

#### Finish Coating

**Coating :**  
Polyurethane 22 oz. per sq. yd.

**Total Product Weight :** 88 oz.

#### Particulate Infill

**Type :** Quality Infill

**Weight :** 1 - 3 lbs. per sq. ft.

**Height :** approx. 0.5 in. - 0.75 in.

#### Manufactured Rolls

**Width :** 15 ft.

**Length :** 100 ft.

# Scope of Work & Pricing



## OPTION #1

**TOTAL \$69,164**

(3,215 SqFt) SP PRO PUTT TURF

Demo/removal of existing material

3½" of Excavation & Disposal of Soil

Compact Sub-Soil

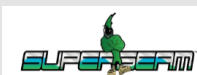
Set Final Grade to Specification

Weed fabric

Base Preparation consisting of Class II base rock compacted by 3" rise

Bedding Sand (1")

Turf installation using Super Seam tool



Paver stone border set in Concrete Bond Beam

Power broom anti-microbial infill

## OPTION #2

**TOTAL \$65,067**

(3,215 SqFt) SP BASE PET TURF

Demo/removal of existing material

3½" of Excavation & Disposal of Soil

Compact Sub-Soil

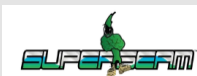
Set Final Grade to Specification

Weed fabric

Base Preparation consisting of Class II base rock compacted by 3" rise

Bedding Sand (1")

Turf installation using Super Seam tool



Paver stone border set in Concrete Bond Beam

Power broom anti-microbial infill

**NOTE: This is a complete estimate that includes all excavation, hauling, foundational labor, materials, taxes & porta potty related to System Pavers scope of work.**

### SCHEDULE AVAILABILITY

Week of 8/07 or 90 Days Out

### APPROXIMATE DURATION OF INSTALL

14 Working Days

Financing Available



# PERSONAL REVIEWS



SYSTEM  
PAVERS®

Outdoor Living  
Designed Around You®



**Kenneth D.**  
Santa Cruz, CA  
📍 0 📅 32



1/26/2022

We used System Pavers to fix our old and badly cracked driveway. Mike, Dan and their crew was absolutely the best experience we ever had doing a major home improvement project. Not only did they do a top notch job on our driveway but Dan also helped us with the mail box area that required some additional attention. We found everyone involved to be professional, efficient and reliable.



**Kevin Morris**  
2 reviews



5 hours ago

NEW

**Positive:** Professionalism, Punctuality, Quality, Responsiveness

Loved working with Dan, Mike, William and their crew. Our driveway is beautiful. They had excellent communication...extremely easy to work with. So glad we went with System Pavers...couldn't be happier!

**Services:** Custom masonry, Concrete work, Installation



**Brian S.**  
Santa Cruz, CA  
📍 29 📅 15



10/28/2021

I reached out to System Pavers after getting burned by Black Diamond who I had originally scheduled my job with. The week before Black Diamond was to start the project they called and pushed me out 3 months which heavily impacted many of my other projects in a negative way. So, I cancelled my agreement with Black Diamond which BTW was not smooth, but it was a blessing that it did not work out with Black Diamond. Mike V. at System Pavers came out to my house same day I called and was able to get my project started within a few weeks which was amazing. Once the project started, Dan was assigned as the project manager. Dan was great to work with in addition to having great ideas that took our vision to the next level. Also, his team Ernesto, Enrique, Noah, Vincente and Edgardo did an amazing job!! I am very impressed with System Pavers and even though they were a little more costly than some of the others who quoted me, I'm confident that I made the right choice. System Pavers are worth every penny and I have no regrets. I would recommend System Pavers to anyone who is looking for a great group of people to come out and do an excellent job on your home transformation project.

# PERSONAL REVIEWS



**SYSTEM  
PAVERS®**

Outdoor Living  
Designed Around You®



**Lisa B.**

Santa Cruz, CA

👤 0 friends

⭐ 3 reviews



8/28/2020



System Pavers did an outstanding job on our backyard! From design to implementation they were professional, friendly, accommodating, and highly responsive. Mike Virgallito worked meticulously with us to create a design and plan that fit our needs and met our budget. He went above and beyond to ensure that the final layout was exactly what we wanted and even gave of his own time to create a special stone honoring our beloved dog who passed last year. Mike was an absolute pleasure to work with on every aspect of the project. Dan Burnham, the project manager, and his crew were amazing! They were timely and professional in their work from demo to finish and everything they did turned out beautifully. Dan was great to work with and maintained a friendly, fun and professional attitude throughout the project. I can't say enough about Dan and Mike and the job they did for us. I highly recommend them!



**Rachel R.**

Santa Cruz, CA

👤 0 📌 1 📷 11



9/7/2021

📷 11 photos



System Pavers did a stunning job on our backyard and side patios - what a transformation! Mike helped us figure out the design, materials, and master plan (and answered our 1,000 questions). Dan was a fantastic project manager who was available every day either on site or via phone (and answered our 1,000 questions). The installation team members were polite, professional, paid close attention to detail, and worked tirelessly all day for three solid weeks, including some weekend days. Special call out to the team leader William, who was super patient (even when our crazy neighbor was yelling at the team about the dust) and kept things moving smoothly - he also had an amazing eye for design especially for some of the trickier, more custom areas.

It was a big job and they made it look easy, from start to finish. We can't wait to have SP come back and build us our dream barbeque area next!

We couldn't be happier with the end result!



# PERSONAL REVIEWS



SYSTEM  
PAVERS®

Outdoor Living  
Designed Around You®



**Dean A.**

Pacific Grove, CA

📷 0 ⭐ 1



3/25/2021

Our outdoor space has been transformed by System Pavers. We were overwhelmed in figuring out what we wanted to do with our yard. We initially reached out to System Pavers simply looking to get turf installed for our dog. The vision that Dan Burnham and Mike Vergallito brought to the table put us at ease and helped create an outdoor living space that is both beautiful and functional. Mike and Dan were very personable and super easy to work with from start to finish. Their very talented and skilled crew were hardworking and respectful. This whole team demonstrated great care and passion in their work and their customers. We highly recommend them!



**C. L.**

Pebble Beach, Del Monte Forest, CA

📷 0 📷 3 📷 1



3/22/2021

📷 1 photo

Beautiful driveway work by the amazing crew with System Pavers. Mike was prompt, friendly and very helpful through the design process. Dan explained exactly what to expect from the construction process. The crews were all covid compliant, showed up on time, worked hard and left the job site clean. High quality work that transformed our home. We would highly recommend System Pavers.



**Janice Carlton**

1 review



★★★★★ a day ago **NEW**

**Positive:** Professionalism, Punctuality, Quality, Responsiveness, Value

We are so happy with our paver driveway. System Pavers delivered a beautiful on-time project that couldn't have been more professional. Thanks for the great experience.



# PERSONAL REVIEWS



SYSTEM  
PAVERS®

Outdoor Living  
Designed Around You®



S.A.

Salinas, CA

0 4 2



3/22/2021

Recently we've had the pleasure of working with Mike Vergallito, Dan Burnham and crew (Ernesto, Carlos & Jose) of System Pavers. From the very beginning we were supported through out the process (before, during and after work was completed).

We would highly recommend this dream team. Had we known what an amazing experience it was going to be we would have done this much sooner. We were overwhelmed by all our ideas we had and how to implement them. Other professionals we contacted did not provide the insight or asked how we wanted the space to feel. Until Mike and Dan with their seasoned eye put our wants and needs together. We felt heard and our desires seen.

If you have any questions please feel free to reach out.

Military & Veteran friendly!!!

We will post before and after pics soon.



Saurabh S.

CA, CA

0 friends

1 review



3/18/2021

Mike, Cesar, Octavio and the crew were very professional and offered a great service and even accommodated our late requests for special work. We were happy with their work and would recommend them.



Carol V.

CA, CA

1 friend

11 reviews



4/15/2021

I saw an ad on TV for this system and so I placed a call. I didn't know what to expect and was pleasantly surprised. Everyone concerned with my purchase and install of pavers and turf was top notch. From the time I first met Mike Virgallito to provide the estimate, to when Dan Burnham came to measure I experienced professionalism, knowledge and pleasantries. When the installers Ernesto and crew arrived, they worked in my yard for 3 days. Their work was exceptional and being a perfectionist I knew it would worry me. But after all was completed I had no concerns or complaints just amazement at the exceptional job that was done. I would recommend this company again and again.

# PERSONAL REVIEWS



**SYSTEM  
PAVERS®**

Outdoor Living  
Designed Around You®



**Tom G.**

Carmel Valley, CA

0 3



3/10/2021

I needed to expand my driveway and System Pavers did the original work in 2013. My experience with System Pavers was top notch. The first System Pavers representative I met with was Mike Virgallito. He helped with the layout that I was envisioning and gave me a quote. I also had some tree root intrusion on a walkway that they took care of. Pavers are great, because if you remove them and fix the problem, you can't tell that anything was ever disturbed. Mike was very professional.

The installation manager was Dan Burnham. Dan has a wealth of knowledge and has been with System Pavers for quite a few years. This was a three day job, the installers were here to work and work they did. Dan stopped by each day to ensure the job was going according to plan. He answered all of my questions suggested changes that were well thought out. Dan is an asset to the System Pavers organization.

To summarize - you get what you pay for. These guys may not be the least expensive way to go, but everything was done to my satisfaction and to me, it was worth it.



**Cathy T.**

Aptos, CA

0 1



3/7/2021

We had an amazing experience doing a backyard remodel with System Pavers. I filled out an online inquiry and was contacted immediately by local rep Mike Virgallito. Mike was wonderful; he listened to our needs/wants, made suggestions and was extremely responsive to all of our questions. Mike also took the time to personally show us other local installations to get a better idea of colors/patterns. The System Pavers crew that did our job was remarkable, led by Project Manager Dan Burnham. They showed up every day on time, worked extremely hard, and attended to every concern or issue that came up, as well as offering suggestions we never would have considered. We couldn't be happier with our outcome, and would highly recommend System Pavers to everyone.



# PERSONAL REVIEWS



SYSTEM  
PAVERS®

Outdoor Living  
Designed Around You®



**Victrola P.**

San Francisco, CA

📍 0 📅 2



★★★★★ 2/3/2021

📌 First to Review

We had a wonderful experience with System Pavers. We received quotes from three other companies, and compared products before we selected System Pavers (we believe in doing our homework)! Our salesperson was Mike Virgallito. From the onset, Mike was great. He was patient, super knowledgeable, and answered our many, many questions. He even met us at the supplier to answer any questions we might have when we were ready to select the pavers we wanted. He made us feel as though we were his most important and favorite clients. Mike also followed through with everything he said he would, when he said he would.

The installation (pavers and artificial turf) was managed by Dan. Dan and his team were excellent. They were punctual, personable, and were very hardworking. They always cleaned up at the end of the day, and when the job was completed. They were respectful and conscientious about our concerns related to COVID, wore masks, and maintained social distancing. They even brought in a porta-potty to avoid having to come into the house.

The finished product exceeded our expectations, and is beautiful. We wish we had done this years ago. We are definitely hiring System Pavers for our next project, which includes an artificial surface for our bocce court. Thank you Mike, Dan, Ernesto, and the crew for making this such a wonderful experience! You guys went above and beyond and we greatly appreciate it!



**deborah r.**

Soquel, CA

👥 0 friends

★ 7 reviews



★★★★★ 12/21/2020

We got a bid from another paver company that was within range of the bid from System Pavers. We decided on SP because of the expediency of their response, even though they weren't able to get to us right away, they told us when they would call, when they would schedule...so we weren't waiting around to hear from them. We knew exactly what was going on. We worked with Mike in sales and Dan who oversaw the installation. Both were so professional in guiding us through the paver process from the selection of pavers including various scenarios and colors. They were patient with our many questions with the installation. The men who did the actual install were fantastic....their artistry and attention to detail was phenomenal.....they were there early and stayed and worked in the dark when they could. They were great! All in all a fabulous experience. And the pavers and artificial turf look gorgeous, what an incredible change in our outdoor experience. deborah